



ATES NGE COMMISSION 1. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III Vf3-11-04 XX

OMB APPROVAL

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### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	IG 01-01-03	AND ENDING	12-31-03
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT I	DENTIFICATION	
NAME OF BROKER-DEALER: UBS Inte	OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF E	BUSINESS: (Do not use	P.O. Box No.)	FIRM ID. NO.
101 Park Avenue			
	(No. and Street)		
New York	NY		10178
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF Michael Quinn	PERSON TO CONTAC		S REPORT 212-916-2300 rea Code – Telephoné No.)
В	. ACCOUNTANT I	DENTIFICATION	JES JEOUNED CO
INDEPENDENT PUBLIC ACCOUNTANT Ernst & Young LLP	T whose opinion is conta	ained in this Report*	MAR - 1 2004
5 Times Square	(Name – of individual, state last, fi New York	irst, middle name)	188 10036
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:  ☐ Certified Public Accountant ☐ Public Accountant ☐ Accountant not resident in U	Inited States or any of it	s possessions.	PROCESSED MAR 25 2004
	FOR OFFICIA	L USE ONLY	YHOMSON FINANCIAL
			1. M. A.

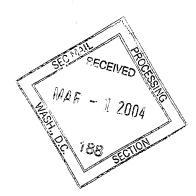


<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# **OATH OR AFFIRMATION**

I,		Michael Quinn				_, swear (or affirm)	that, to the
bes	st of m	ny knowledge and be	lief the accompany	ing financial stateme	nts and supporting sc	hedules pertaining to the	
		<b>UBS International</b>	Inc.				, as of
ב	ecen	nber 31	, 20_03	, are true and correc	t. I further swear (or	r affirm) that neither th	e company
noı	any p	oartner, proprietor, pi	incipal officer or di	rector has any propri	etary interest in any a	ccount classified soley	as that of a
cus	stome	r, except as follows:					
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		Notary Public		Ma	ALAN L. GRIFFIN		
				NO	tary Public, State of Ne No. 02GR6012772	ew York	
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Thi	s repo	ort** contains (check	all applicable boxes	s): Commi	ssion Expires October	18 200 <u>6</u>	
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	(c)	Statement of Incom	• •				
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X	(e)		•	• •	or Sole Proprietor's C	apitai.	
X X				bordinated to Claims	or Creditors.		•
	(g) (h)	Computation of Net		enie Requirements P	imuant to Bule 15c3-	3	
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_	u /				s Under Exhibit A or I		. 4.14 1.15
	(k)	•		·		ndition with respect to n	nethods of con-
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X	(i)	An Oath or Affirmat					
	(m)	A copy of the SIPC	Supplemental Repo	ort.			
П	(n)	A report describing	any material inade	auscies found to evis	or found to have exis	sted since the date of t	he previous and

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



STATEMENT OF FINANCIAL CONDITION

UBS International Inc.

December 31, 2003 with Report of Independent Auditors

# Statement of Financial Condition

December 31, 2003

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Ernst & Young LLP 5 Times Square New York, New York 10036-6530 Phone: (212) 773-3000 www.ey.com

# Report of Independent Auditors

The Stockholder of UBS International Inc.

We have audited the accompanying statement of financial condition of UBS International Inc. (the "Company") as of December 31, 2003. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the statement of financial condition. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of UBS International Inc. at December 31, 2003, in conformity with accounting principles generally accepted in the United States.

Ernet + Young LLP

February 25, 2004

# Statement of Financial Condition

# December 31, 2003

Assets	
Cash and cash equivalents	\$ 27,415,333
Employee forgivable loans	9,403,131
Office equipment and leasehold improvements, net of accumulated	
depreciation and amortization of \$3,614,299	8,526,121
Receivables from affiliates	5,379,941
Other assets	2,109,609
Total assets	\$ 52,834,135
Liabilities	
Payables to affiliate	\$ 12,716,921
Accrued compensation and benefits	3,060,304
Other liabilities and accrued expenses	1,565,646
Total liabilities	17,342,871
Stockholder's equity	
Common stock (\$0.01 par value; 500,000 shares authorized,	
issued and outstanding)	5,000
Additional paid-in capital	35,038,994
Retained earnings	447,270
Total stockholder's equity	35,491,264
Total liabilities and stockholder's equity	\$ 52,834,135
See notes to statement of financial condition.	

### Notes to Statement of Financial Condition

December 31, 2003

### 1. Organization and Description of Business

UBS International Inc. (the "Company") is a wholly-owned subsidiary of UBS Americas Inc. ("UBS Americas") which is a wholly-owned subsidiary of UBS AG, a bank organized under the laws of Switzerland (the "Parent"), which conducts banking and related financial business in the United States for corporate and other customers. The Company was formed on December 19, 2001 and commenced effective operations on June 3, 2002.

The Company is engaged in one principal line of business, that of providing investment advisory and securities brokerage services to its clients. The Company is a registered broker-dealer with the Securities and Exchange Commission (the "SEC"), and is a member of the National Association of Securities Dealers (the "NASD").

Clearing and depository operations for the Company's clients are provided by UBS Financial Services Inc. ("UBSFSI"), an affiliated clearing broker-dealer, on a fully disclosed basis.

## 2. Summary of Significant Accounting Policies

#### Cash and Cash Equivalents

Cash and cash equivalents represents cash on deposit at banks and highly liquid investments not held for resale, with a maturity of three months or less. At December 31, 2003, \$24,634,048 of a commercial paper was held by the Company.

### **Depreciation and Amortization**

The Company depreciates office equipment using the straight-line method over estimated useful lives of three to ten years. Leasehold improvements are amortized over the lesser of ten years, the estimated useful life of the asset or the remaining term of the lease.

#### **Employee Forgivable Loans**

The Company has entered into various agreements with its brokers whereby certain brokers receive a forgivable loan. These employee forgivable loans ("EFL's") have been capitalized on the balance sheet and are being amortized on a straight-line basis over the terms specified in each agreement.

## Notes to Statement of Financial Condition (continued)

## 2. Summary of Significant Accounting Policies (continued)

### **Income Taxes**

The Company is included in the consolidated federal income tax return and certain combined state and local tax returns of UBS Americas. Federal and state and local taxes are provided on a separate return basis.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Transactions with Customers

For transactions in which the Company, through the clearing broker, extends credit to customers, the Company seeks to control the risks associated with these activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company and the clearing broker monitor required margin levels daily and, pursuant to such guidelines, request customers to deposit additional collateral or reduce securities positions when necessary.

The Company has agreed to indemnify the clearing broker for losses that it may sustain from the customer accounts introduced by the Company. At December 31, 2003, there were no amounts to be indemnified to the clearing broker for these customer accounts.

# Notes to Statement of Financial Condition (continued)

### 4. Office Equipment and Leasehold Improvements

Office equipment and leasehold improvements, at cost, consists of the following:

Office equipment	\$ 4,669,811
Leasehold improvements	7,470,609
	 12,140,420
Less accumulated depreciation	 3,614,299
	\$ 8,526,121

### 5. Liability Subordinated to Claims of General Creditors

Under the terms of a revolving subordinated loan agreement approved by the NASD, the Parent agreed to make credit loans to the Company up to a maximum of \$20,000,000. On July 31, 2003, the subordinated agreement expired and was not renewed.

### **6.** Commitments and Contingencies

The Company leases office space under one five-year non-cancelable lease, with certain renewal options for like terms.

At December 31, 2003 the Company's future minimum rental commitments based upon the terms (including escalation costs) under non cancelable leases that have an initial or remaining term of one year or more were as follows:

2004	\$ 51,737
2005	53,292
2006	54,895
2007	46,886
	\$206,810

The Company is a defendant or co-defendant in legal actions primarily relating to its broker-dealer activities. It is the opinion of management, after consultation with counsel, that the resolution of these actions will not have a material adverse effect on the financial position of the Company.

## Notes to Statement of Financial Condition (continued)

### 7. Employee Incentive Awards

Employees of the Company are covered under UBS Americas' various Stock Option and Award Plans (the "Plans") which provide for the granting of nonqualified stock options, cash and restricted stock awards, and other stock based awards. Officers and other key employees are granted nonqualified stock options to purchase shares of UBS common stock at a price not less than the fair market value of the stock on the date the option is granted. The rights generally expire within seven to ten years after the date of grant. UBS accounts for stock option grants in accordance with Accounting Principles Board Opinion No. 25.

Restricted stock awards are granted to key employees whereby shares of UBS common stock are awarded in the name of the employee, who has all rights of a stockholder, subject to certain sale and transfer restrictions. The awards generally contain restrictions on sales and transfers ranging from three to five years. The restricted stock awards are subject to forfeiture if the employee terminates prior to the end of the prescribed restriction period.

Certain eligible employees of the Company participate in the UBS PaineWebber PartnerPlus Plan (the "PartnerPlus Plan"), a nonqualified deferred compensation plan. Under the PartnerPlus Plan, the Company makes annual contributions and the employee may elect to make voluntary pre-tax contributions, subject to a maximum percentage of the Company contribution. The Company and employee contributions earn tax-deferred interest and are subject to certain vesting provisions.

## 8. Employee Benefit Plans

Eligible employees of the Company were included in the defined benefit plan of UBS Americas, which was frozen in 1998.

Additionally, employees of the Company are eligible to participate in the UBS Americas 401(k) Plus Plan, which includes an employee savings investment plan and a defined contribution pension plan.

UBS Americas also provided life insurance and health care benefits to employees of the Company.

# Notes to Statement of Financial Condition (continued)

### 9. Related Party Transactions

The Company has revenue sharing agreements with UBSFSI and UBS Securities LLC whereby the Company is allocated a selling concession by the affiliates when customers introduced by the Company to the affiliates acquire securities underwritten by the affiliates.

The Company has also entered into a revenue sharing agreement with UBS AG, New York Branch (the "Branch") whereby the Company is allocated interest on introduced customers uninvested balances.

UBSFSI remits interest earned on all margin debit balances of customers introduced by the Company pursuant to a correspondent clearing agreement.

The Company has entered into a contractual arrangement with the Branch pursuant to which it utilizes the administrative services of the Branch, including personnel and facilities, and is allocated a charge for their usage.

#### 10. Net Capital Requirements

The Company is subject to the SEC's net capital rule ("Rule 15c3-1") which specifies, among other requirements, minimum net capital requirements for registered broker-dealers. The Company uses the aggregate indebtedness method permitted by Rule 15c3-1 which requires the Company to maintain minimum net capital, as defined, and requires that the ratio of aggregate indebtedness to net capital not exceed 8 to 1. At December 31, 2003, the Company had net capital of \$9,883,126, which exceeded its requirement by \$8,726,935. The Company's ratio of aggregate indebtedness to net capital was 1.75 to 1 at December 31, 2003.

### 11. Off-Balance Sheet Risk

The Company has agreed to indemnify its clearing broker-dealer for certain losses that it may sustain from customer accounts introduced by the Company.

## Notes to Statement of Financial Condition (continued)

#### 12. Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. For financial reporting purposes, the net deferred tax asset of \$700,754 is included in "Other assets" in the Statement of Financial Condition. Deferred tax assets are reflected without reduction for a valuation allowance. The net deferred tax asset is composed of a deferred tax asset of \$1,156,255, which is primarily attributable to employee benefits and a deferred tax liability of \$455,501, attributable to depreciation.

#### 13. Financial Instruments

Substantially all of the Company's financial instruments are carried at fair value or amounts approximating fair value. Assets, including cash and employee forgivable loans are carried at fair value or contracted amounts which approximate fair value. Similarly, liabilities and certain payables are carried at fair value or contracted amounts approximating fair value.

#### 14. Guarantees

The Company applies the provisions of the Financial Accounting Standards Board's Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45") which provides accounting and disclosure requirements for certain guarantees. The Company has agreed to indemnify the clearing broker for losses that it may sustain from the customer accounts introduced by the Company. At December 31, 2003, the total amount of customer balances maintained by its clearing broker and subject to such indemnification was approximately \$172,593,805. In accordance with applicable margin lending practices, customer balances are typically collateralized by customer securities or supported by other types of recourse provisions.

### 15. Subsequent Events

On January 7, 2004, the Company entered into a revolving subordinated loan arrangement, as borrower, with UBS Americas, as lender, with such arrangement to provide for an aggregate principal amount of up to \$20,000,000 at any time outstanding to assist the Company in meeting its capital requirements under the rules of the NASD. The revolving subordinated loan arrangement has been approved by the NASD as a satisfactory subordination agreement effective as of January 30, 2004.